

CURRICULUM VITAE

ABDUL AZIZ AHMAD RAMADAN

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(I) CAREER MILE STONES

BREIF SUMMARY OF ACADEMIC AND EMPLOYMENT HISTORY

i was graduated in 1970 from the faculty of engineering EIN SHAMS University, Cairo with a BSc degree in Mechanical Production Engineering .

almost immediately after graduation, I emigrated to England U.K where I stayed for fourteen (14) consecutive years to receive further education and gain engineering and industrial experience. Initially, I have joined Salford University to obtain advanced diploma in Production Engineering which I achieved with distinction grade in 1973. As a result I was awarded a university scholarship to conduct post graduate research leading to PhD degree and later I was a awarded the PhD. to start with , I have registered for an MSc degree in the department of mechanical and aeronautical engineering (research topic was design for production)later I was transferred to the PhD registration , after carrying out research work for 5 consolidated academic years at Salford University , I joined Mather & Platt co , ltd in 1977, which is a worldwide engineering firm , as a full time employee and moved within several posts until promoted to the middle east regional manager position , After 14 years residence in England , I found the opportunity to immigrate back to Egypt in 1984 to join the export development bank of Egypt and witness the unique opportunity of joining the establishment of a new national development bank. To support the new banking career I had to embark to different academic field of business administration so I had to take several new courses but most significant of which was the diploma in business administration through distance learning with Warwick University, Coventry U.K

The career inside the bank was mainly in projects finance sector, which represented the bulk of the bank activity, I moved inside the finance sector until promoted to sector general manager in 1996, beside the main role inside the bank finance sector, I was given other assignments most important of which was to manage one of the bank companies to turn it around, I addition to working in England and in Egypt. I was involved in professional teaching and training subjects related to engineering and to business administration, finally I reached retirement in 2008.

In 2011, I have joined AL-WADI institute of technology, Cairo, and started a new career as a lecturer at faculty of engineering and I have been with AL-WADI since that time.

PERSONAL DATA

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(II) Academic education

Awarded Degrees & Academic Qualifications

Year	Degree	University
2000	D.B.A DIPLOMA IN BUISSINESS ADMINISTRATION	WARWICK UNIVERSITY CONVENTRY U.K
1983	PhD in Mechanical Engineering	Salford University Manchester, U.K
1973	A.DIP Advanced Diploma in Production Eng.	Salford University Manchester, U.K
1970	BSc . mechanical production Eng.	Ein Shams University, Cairo Egypt

**2000 – DBA Diploma In Business Administration Distance Learning
Warwick University, Coventry England**

This was a distance learning course in business administration with Warwick university U.K during my full time employment with EDBE bank, Cairo main subjects of the diploma were accountancy, Finance marketing and work management. This study included three times visits to Warwick university campus U.K, attending seminars during sep.1991. Sep. 1994 and Sep. 1998 having passed the examination of part A & part B, the diploma was finally awarded in Jan 2000.

1983 – PhD in Mechanical Engineering. The PhD thesis titled “the development of a structured approach to the design for economic manufacture of engineering products”.

Salford University,
Manchester, England

This was a “ Science Research Council “ grant to carry out scientific research leading to the award of PhD degree in Mechanical Engineering. The research work comprised an investigation into the possibility of rationalizing the process of the designing and manufacturing engineering products for economic manufacture . The work was conducted in close collaboration with the British industry namely Rolls Royce Engines Derby and British Aircraft corporation , weighbridge and other large engineering firms .

1973 – Advanced Diploma in Production Engineering Salford University England
The course covered subjects related to production technology, work study, operational research, computer and statistics. This was followed by conducting and industrial project and the submission of dissertation.

1970- BSc in mechanical production Engineering, Ein shams University, Cairo

(III) International Industrial Training (U.K)

(During university summer vacations)

Duration	Employee	Training
July – Aug 1968 (2 months)	Laport Industries Ltd. Luton , beds U.K	Trainee Engineer Technical Drawing Office
July – Sep 1969	Lake & Elliot Foundries ltd Braintree Essex , U.K	Trainee Engineer Machine Workshop
Sep 1970 - March 1971 (6 months) after university graduation	Lake & Elliot Foundries ltd Braintree Essex , U.K	Trainee Engineer Machine Workshop

Above training was taking place during university summer vacations between 1968 and 1971.

(V) Professional Employment

	Year	Employer
1	2011- To Date	ALWADI HIGH INSTITUTE FOR ENGINEERING & TECHNOLOGY – QALUBEYA , GREATER CAIRO
2	2010-2011	ARAB ACADEMY FOR SCIENCE AND TECHNOLOGY AND MARITIME – CAIRO
3	2009-2010	GLOBAL FINANCE CONSULTANCY CO. , CAIRO
4	1984 – 2008	EXPORT DEVELOPMENT BANK OF EGYPT EDBE CAIRO
5	1977-1984	MATHER & PLATT LTD ROTATING MACHINERY DIV. MANCHESTER , U.K

(1) ALWADI HIGH INSITITUE FOR ENGINEERING AND TECHNOLOGY

Within this current post which have started during autumn 2011. I have been involved in lecturing somehow 6 subjects in topics related to following subjects:

- English language
- Engineering economics
- Project evaluation & finance
- Production engineering & technology
- Strength of materials
- Human rights

(2) Arab Academy for Science and Technology and Maritime

Within this two consecutive academic semesters

I have been lecturing “operation management” topic to undergraduate students.

(3) Global Finance Consultancy Company

This company, which I chaired its board of directors, was founded by group retired leaders of the export development bank of Egypt to utilize their experience in providing consultancy services in business finance for the local market.

(4) Export development bank of Egypt (EDBE) CAIRO 1984-2008

After 14 years journey to England, I have returned to Egypt to join the “export development bank of Egypt” (EDBE) and witness the unique opportunity of establishing and promoting a new development bank in Egypt to support economy development and growth.

- **June 1984**- Deputy Manager in the project finance sector, EDBE

Almost one year, before the official inauguration of the bank, I joined a team of bank official economists and lawyers under the leadership of Doctor Hazem Biblawy chairman of the bank, to set the rules and procedures for the bank projects finance and promotion sector activity. This included establishing clients / company valuation procedures, project planning and evaluation, lending and finance rules risk assessment contract covenants etc. The bank officially started its finance and lending activity to clients In Feb. 1985, after official opening of the bank .

- **Jan 1988** – manager of projects follow up dept. EDBE :

To take responsibility of bank follow up in lending activity ,project execution , loan disbursement and pay back and completion of bank legal documentation. Most important, the job responsibilities included processing of products, company operation and support clients in redirecting company activities to achieve success, as and when necessary.

Jan 1996 – General Manager , Finance Sector EDBE :

To take full responsibility in, project finance and this included promoting and managing bank lending activities in projects finance, promotion and follow up.

April 1997 – March 2002 Chairman and Managing Director :

United Technical And Engineering Co. (UTEC) – 10TH Ramadan City

This was a special assignment by the bank management “UTEC” company which is located at 10th of Ramadan which was then recently acquired by the bank for a “ TURN AROUND “ mission. This was part of bank policy to promote exports of certain engineering commodities .

UTEC Company is privately owned company which was specialized in producing dies & moulds and precision parts for the industry.

Assignment necessitated the attendance in almost full time basis to run the technical, commercial and financial operation of the company for full re-engineering and Turn Around to make it suitable for resale.

the scope of the job included:

- 1- Locate a European strategic alliance to join company ownership; technology transfer and support in re-export company products to Europe.
- 2- Totally restructure company financial and capital structure to attract new partners / owners .
- 3- Locate local or foreign buyers to take major or minor part of company shares .

April 2002 General Manager Human Recourses Developments & Training Dept.

EDBE:

The assumed responsibilities of this post were to develop training programs for the bank department to upgrade staff capabilities.

Sep 2002 – general manager work systems & procedures planning dept. EDBE:

The assumed responsibility of this post was to redevelop and re-establish new system documentation for the entire bank operation.

Nov 2003 to Feb 2008 General Manager Export Information Center :

This department was established early with the inauguration of the bank but it was decided to redirect its activity to support bank clients to promote their exports in certain “European and MENA” (Middle East and North African) markets. Within the course of department activities two major developments took place, and reported to bank management:

- (a) Proposal for establishing a new role for the bank within the export community.
- (b) Establishment a new export strategy for Egyptian commodities products to support new government export policy .

(5) Mather & Platt Ltd , Manchester U.K(1977-1984)

Mather and Platt Ltd Rotating , machinery division , Manchester , U.K

Mather & Platt is a world class engineering company which, develop, manufactures and markets the upper range of Rotating capital equipment for the oil and the power industry, both onshore and offshore. They have specialized in developing and manufacturing high power pumps and motors for oil transfer, water injection and boiler feeders pump jets. connection with Mather & Platt starting during the last part of the Ph.D. research work where we had to choose a product for industrial application so I have joined Mather & Platt early in my career learning at Salford University.

Oct 1977 – July 1980 Mather & Platt Rotating machinery:

Appointed as tendering sales engineer, commercial office for pumps and motors sales. The work involved the studying of client requirements and specifications , the preparation of technical proposals , the formulation of tender documents and sales follow up with client.

Within the same post, responsibilities also included the documentation of technical sales manuals for company products, and the preparation and the updating of the price books and conditions

July 1980 – Dec. 1982 Mather & Platt Rotating Machinery :

Promoted to a Middle east project manager” post U.K based. Within this post responsibilities included the marketing and the promotion of company products within selected Middle Eastern markets.

This included the identification of live market opportunities for the company , establishing working relationship with customers , reporting of up to date situation of current contract and projects , feeding back of necessary market information to help taken actions to improve sales and finally following up awarded contracts until delivery of equipment .

Jan 1983 – April 1984 Mather & Platt Rotating Machinery:

Promoted to “ middle east area manager “ Middle East based.

Within this post , responsibilities covered the running of the middle east entire sales and marketing operation for the company new product and spares.

Markets covered by this activity were : Middle East and Gulf.

(Vi) Teaching & Lecturing Experiences

	Date	Academic institution / university	Subjects managed
1	1994-1995 1996 & 1997	SUADI ARABIA MONETARY AGENCY (SAMA)Riyadh , Dammam , Jeddah/ Riyadh bank بنك الرياض , مؤسسة النقدى السعودى	Project evaluation & finance four training courses
2	1994	Export development bank of Egypt (EDBE)Head office, Cairo بنك تنمية الصادرات	Project evaluation & finance short course
3	2002	American university in Cairo 3 days short course الجامعة الامريكية بالقاهرة	Project finance
4	2010-2011	Arab academy for science Technology & maritime Cairo الاكاديمية العربية للعلوم و التكنولوجيا و النقل البحرى	Operations management
5	2011 to date	Alwadi Institutes for Engineering & technology , Ismailia RD , Al Obour معهد الوادى للهندسة و التكنولوجيا و العلوم	- English language - Basis & intermediate levels - Engineering economics - Project evaluation finance - Production engineering & manufacturing technology - Science of materials - Human rights

(VIII) Summary Of Career Key Qualifications

- (a) Relevant top academic in engineering business from British universities (DAS, PHD SALFORD UNIVERSITY , DBA WARRICK UNIVERSITY)
- (b) Workings in close collaboration with British air craft & aerospace industries during my university research work.
- (c) Experience in starting up and inauguration of large financial institution which belong to Egypt an government (EDBE) where I have stayed for 24 years .
- (d) Obtaining solid experience in managing medium size industrial corporate in Egyptian industry (UTEC).
- (e) gaining relevant experience in lecturing in several national & international academic institution